

Request for Technical Proposal and Quotation,RFP

Reference: CAMES/BID/2025-02

Issue Date: October 20, 2025

For electrical tractors, solar invertors and solar batteries/charging systems COTECNA requirement called PVOC to mean pre shipment verification of Conformity are required

Bid Title: Supply of Electric Tractors, Power Tillers, Implements, Accessories, and Spare Parts

1. General Information

CAMS Engineering Plc invites qualified manufacturers to submit technical proposals and quotations for supplying Electric Tractors, Power Tillers, Implements, Accessories, and Spare Parts.

1.1 Bidders must:

Complete the compliance section for each item.

Confirm full adherence to specifications in the attached RFP.

Supplied items will support our value chain integration initiatives.

1.2 Bid Submission Instructions

Both the Technical and Financial Proposals must be submitted electronically in a password-protected file. Bidders shall provide the password only at the time of the bid opening.

1.3 Bid Opening Procedure

- **The bid opening will be conducted via Zoom.**
- **A Zoom link will be shared with all bidders who have submitted both Technical and Financial Proposals.**
- **During the bid opening session, each bidder will provide their password, and their proposal will be opened live on Zoom.**

1.4 Bid Evaluation Criteria

- **Technical Proposal: 60%**
- **Financial Proposal: 20%**
- **Delivery Time: 20%**

1.5 Bid Submission:

- Bid issue Date: Oct 22,2025
- Deadline: 12:00 AM (EAT), November 6, 2025.
- Bid Opening Date: November 6, 2025
- Bid Submission Email: camsengineeringplc@gmail.com

For information only: Contact: Mr. Tigist Gebretsion, Email: cbt.ethiopia@gmail.com , WhatsApp/Phone: +251 91120 3135

Evaluation will follow CAMS' Materials Management Policy procedure manual and be conducted by the Purchase Committee.

2. Bid Requirements

- CAMS may accept or reject any bid and can cancel the bidding process at any time without liability.
- Both local and foreign bidders must submit a valid business registration or trade license.
- Bids must be in English language.

Documents Required:

- Bid Submission Sheet
- VAT and tax clearance certificates
- Business/trade registration and professional certificates
- Bidder Certification of Compliance & Power of Attorney
- Proof of financial capacity
- Certificates of completed similar contracts
- Bill of Quantities / Activity Schedule
- Technical Proposal including work methods, equipment, staff CVs, and design documents

3. Important Rules:

- Late bids will not be accepted.
- Bidders may withdraw, modify, or substitute their bid in writing before the deadline.
- Bid details are confidential until contract award.

4. Reasons for Bid Rejection:

- Missing professional certificates, qualifications, or signed staff CVs
- Lack of proof of similar contracts or project experience
- Inadequate technical proposal, design documents, or equipment access

- **Insufficient financial capacity or supporting financial documents**

5. Contract Award:

- **Award goes to the lowest evaluated, responsive bidder capable of completing the project.**
- **If multiple lots exist, contracts may be awarded per lot or combined if more efficient.**

6.CAMS may re-advertise the bid if:

- **No acceptable bids are received**
- **Prices are higher than market estimates**
- **Procedural issues limit competition, Unforeseen events (force majeure) occur**

Note: If there are discrepancies between this invitation and the RFP specifications, the RFP specifications take precedence.

We look forward to receiving your proposals on time.

Sincerely,

CAMS Engineering Plc